

Kelar Pacific, an Autodesk Premier Solutions Provider, is looking for a dynamic individual(s) to join our Sales team in Los Angeles County. The ideal candidate should have 2+ years experience selling Autodesk software such as AutoCad, Revit Architecture, AutoCad Architecture, AutoCad MEP & Revit MEP. *Civil 3D & and other AEC related software.*

Kelar Pacific provides a positive work environment, competitive salary and many benefits including health insurance and 401K. We are an Equal Opportunity Employer.

**Responsibilities:**

- Identify and close new account business
- Manage and increase sales within existing accounts
- Increase “specialized-vertical” CAD software sales
- Increase consulting and product training revenues
- Develop and conduct professional sales presentations
- Participation and regular involvement with industry organizations such as AIA, AGC, ASHRAE as well as local Product User Groups

**Requirements:**

- Knowledge of A/E/C industry
- Understanding of the Architectural, Construction and Engineering industry
- Strong presentation and communication skills
- Excellent customer relationship management skills
- Excellent organizational and time management skills
- Ability to learn and grow with new products-technology

**To apply:**

- Please send a resume and cover letter telling us why you are the best candidate for the position
- Include salary requirements (resumes without salary requirements will not be considered)
- Email resume and cover letter to: [hr@kelarpacific.com](mailto:hr@kelarpacific.com) with a subject line that reads: SALES Los Angeles